

# Managed Services

## ONSITE SOLUTIONS

Staffing Match has vast experience in operating efficient on-site management, to ensure we are the best solutions provider for our clients. We can offer an end to end recruitment solution, covering selection and screening, induction training, operational planning, forecasting, absence and performance management. We use a biometric payroll system to give a seamless payroll process to point of invoice.

## DEDICATED AND EXPERIENCED MANAGEMENT TEAM

At Staffing Match we acknowledge how difficult it can be to source large numbers of quality, temporary staff at very short notice. Our hands on approach means that you will never be left on your own in tense situations.

As our brand partner at Staffing Match, we are committed in providing you with an experienced management team based at your location to help support and fulfil all your workforce recruitment needs.

This dedicated service ensures that we are able to fully support you at every stage of your recruitment process and ensure all your needs are catered for.

This approach allows us to manage your account on a 24/7 basis – even during and after our workers' shifts have finished.

This seamless process will give you 100% satisfaction.

**"We moved to a master vendor/sole supplier solution, and after a robust and extensive tender process we picked Staffing Match, this primarily based on their passion, enthusiasm and an unparalleled track record in truly partnering large logistics organisations.**

**Some 12 months on I can say with confidence we have had benefited from 99% plus fulfilment through some extremely challenging operational periods. On site management of several hundred temporary warehouse and driving colleagues, where Staffing Match ensured high engagement and retention, coupled by high standards of invoice control."**

**Supply Chain & Logistics Director, Steinhoff**



# CASE STUDY

**Our relationship with our clients is core to our business model. We pride ourselves in providing a bespoke service to each individual client and not an off the shelf solution.** We were approached by a client as they were going into peak last year and asked to replace the existing agency as they had fulfilment issues. This case study shows our process.

### Start Supply

With 7 other agencies supplying, we started our campaign with an initial requirement of 96 staff. Planned Temp – Temp transfer, due to illegal workers not possible, therefore new staff introduced



Aug



Sept



Oct



Nov



Dec



### On-Site

As requirements picked up, Staffing Match move into their On-Site office and begin implementation of a dedicated on-site team.



### Improvements

We collaborate with client's finance teams to ensure all PO and invoice requirements are met. uAttend CRM solution software and T&A implemented to ensure workers are charged accurately



### Sole Supplier

With the drop in requirements, we seized the opportunity to become sole suppliers, opening a branch in Coventry to support future demand



### Stepping-Up

With requirements building, we opened a Leicester branch to support uplift. T&A system installed to help resolve payroll queries. A new requirement from the client, our Transport service is now introduced.



### Delivering Peak

We deliver a great peak with 100% fulfilment in December and supplying up to 200 heads as a sole supplier. Utilised second tier support with Staffing Match offices – Coventry and Leicester



**STAFFING MATCH**

TEMP | MANAGED SERVICE | PERM